University Relations and Communications

Vice Chancellor Tom Luljak
Faculty Senate Meeting November 12, 2020



Faculty Senate Report January - October 2020 Summary of Activities

Government Relations

- 11 legislative meetings
- 6 elected officials visited campus

Media Stories Earned

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- 76 news releases

UWM Report News Site

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- 160 stories and briefs posted

UWM Report E-Newsletter

4,523 employee recipients

UWM Research Magazine

- 21,000 hard copies printed
- · 23,859 digital page views

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Web and Mobile

• 3,234,785 homepage views

UWM Today Radio Program

- 34 half-hour interviews with faculty/staff, mostly focusing on research
- Over 6,000 listening weekly/300,000 annually

Video

- 305,800 YouTube views
- 172,067 Facebook views

Social Media

- 9,460,032 social media impressions
- 284,520 followers on UWM-sponsored sites

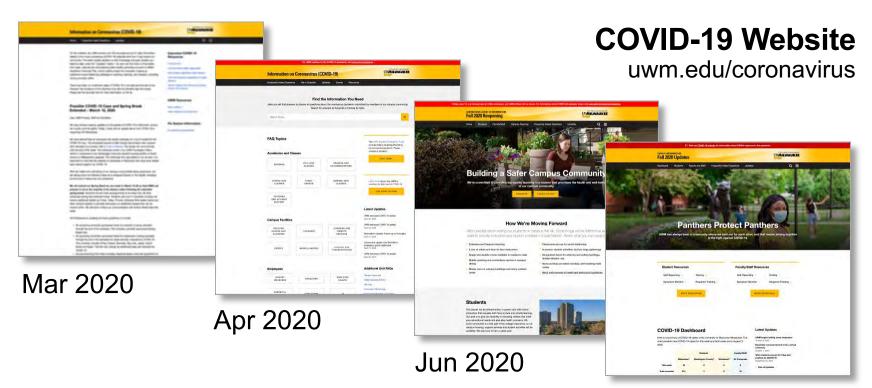
Print & Copy

- · 486 Print Shop jobs produced
- 760 Copy Center jobs produced

External Relations

- Student Voter Work Group oversaw election efforts including a robust social, digital, and print marketing campaign. Early voting had record turnout.
- UWM had its third straight year of record licensing royalties and ShopUWM.com revenue.





Sep 2020





COVID Communications thru October

- 235,370 total web visitors and 870,823 page views
- 300+ FAQs with 231 currently published
- 157 email messages to 943,000 recipients (faculty, staff and students)
- 147 COVID-related social media posts
- 15 Videos (6 COVID communication, 9 virtual learning)
- 2 training videos for faculty, staff and students
- 39 parent and family communications
- 447 public records requests (not all COVID specific)
- 14,000+ decals, floor graphics, posters and wall graphics designed and printed



Chancellor COVID-19 Communications

(March 10 – Oct. 27, 2020)

52

24

Chancellor COVID-19 ONLY Messages

Chancellor Messages Last Year During Same Time Frame

Video Appearances
Because of COVID19

22

Virtual Town Halls

9

- 4 F/S
- 2 Prospective students & families
- 2 Current students
- 1 Parents

WUWM Chancellor's Report Radio Programs on COVID-19

3

Requests to Speak on COVID-19 Impact: 10 (and counting)



Enrollment Campaign Overview

UWM First Choice

- 71,000,000+ impressions in WI
- 40,000,000+ impressions in IL
- All schools / colleges represented utilizing 35+ student Brand Ambassadors

Mini Campaigns

- Panther Welcome Scholarship (May – June)
- Free Class (June July)
- Re-entry (June August)
- Gap Year (July August)
- Funded App (Sept. Oct.)
- Graduate School Open House (Oct. – Nov.)









































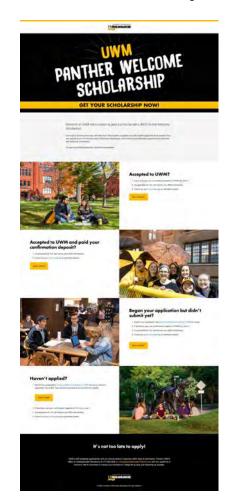




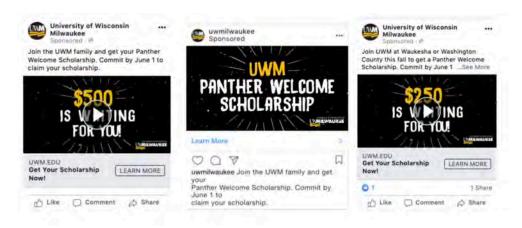




Mini Campaign: Panther Welcome Scholarship



- Targeted emails, letters and digital ads to prospects, incomplete apps and admitted but not deposited students
- Promoted one-time scholarship
- 3,100+ landing page visits with 60% coming from email
- Undergraduate deposits improved from down almost 10% prior to the promotion to down just over 2%





Mini Campaign: Free Class

- Billboards, digital ads, emails, radio
- 2,700 registrants from more than 40 states and 19 countries
- 400 current students and admits, 800 alums
- 14,000+ page views to landing page











Try a **FREE** online class!

Milwaukee: Past, Present, Future

Sign up for UWM's free online class all about the city of Milwaukee, and experience for yourself why UWM is a leader in online education.

Class starts July 6!

LEARN MORE



Mini Campaign: Re-entry

- Targeted emails and digital ads to students who left UWM but did not complete degree
- 800+ landing page views with 159 form submissions at \$11 per lead
- More likely to submit information because of scholarship opportunity







Mini Campaign: Funded App













Graduate School Open House Promotion

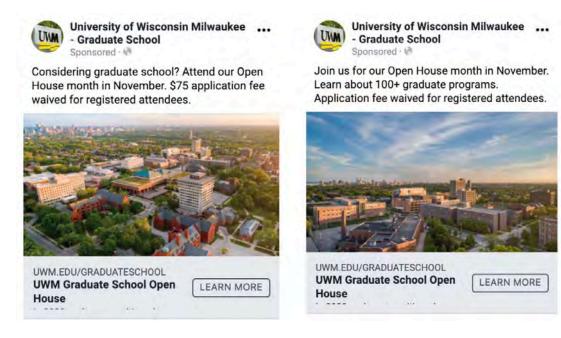
Timeline: Oct. 16 – Nov. 9

Location: WI, IL, MN

Facebook ads

Google search

Spotify





7 UWM students share what made UWM their first choice



https://youtu.be/FInX3DyNJXc



Promoting UWM's R1 Status

- 2020 UWM Research Magazine
 - 21,000 hard copies printed
 - Web presence drew 23,859 views
 - 2950 copies mailed to ACE list
 - 1961 mailed to media contacts, legislators and friends of UWM
 - Mailed to high school principals and counselors





2021-2023 Budget Advocacy Timeline

UW System
budget
request
submitted
August 2020

JFC budget review expected March 2021



Budget approval expected May 2021



2021-2023 Budget Advocacy

- Legislative briefings
- Campus visits by Legislators
- Board of Visitor meetings
- Panther Promoters
- Targeted Alumni
 Association outreach
- Ongoing media outreach
- Monthly Business Journal Advertorials

President Thompson seeks investment to renew the Wisconsin Idea through 10 key initiatives

UW System seeks 3.5 percent increase in 2021-23 budget

Tuesday, August 18, 2020

MADISON, Wis.—University of Wisconsin System President Tommy Thompson today announced he would seek a 3.5 percent operating budget increase for the 2021-23 biennial budget, an investment that would renew the Wisconsin idea through 10 key initiatives.

Thompson will present the budget request to the Board of Regents on Thursday. If approved, the request will be forwarded to the state Department of Administration for consideration by Gov. Tony Fuers.

"Our mission is to meet the needs of Wisconsin. It is my goal with this budget to renew the Wisconsin idea for the 21St century by making the University of Wisconsin System more relevant and relatable," Thompson said: "We are facing unprecedented challenges, and we are ready to meet them."

Thompson noted that the proposed budget increase of 3.5 percent would be a \$95.7 million increase over the blennial budget.

The 10 budget initiatives would:

- Launch the Wisconsin Tultion Promise, which would extend UW-Madison's Bucky's.
 Tultion Promise to all UW System universities, it would provide 'last dollar' tuition and
 fees for four years for Wisconsin resident freshmen and two years for transfer students
 who come from households with adjusted incomes of \$60,000 or less.
- Expand and enhance online educational opportunities by shortening program development, partnering with businesses, and aggressively building up existing programs.
- Advance Wisconsin's teachers and school leaders through student loan forgiveness, working with community and university education dean partners, and providing stipends for student teachers.
- Facilitate use of assets, including residence halls, dining facilities, and land, to generate new revenue.
- Modernize administrative and financial processes, including securing new borrowing authority.
- · Increase regulatory flexibility by reducing reporting requirements by one-third.
- . Support the Freshwater Collaborative of Wisconsin.
- Expand support for students' mental and behavioral health.
- Support Wisconsin agriculture by adding 20 county-based agriculture positions in the Division of Extension at UW-Madison.
- . Expand educational opportunity in Wisconsin's prisons.

"When we asked Tommy Thompson to be UW System president we expected him to be bold," said Regent President Andrew 5. Petersen. "This budget reflects his clear-eyed assessment of what we need to do now, and we look forward to helping him renew the Wisconsin Idea."

UW System will separately seek \$1.2 billion in capital budget authority to renovate 2.9 million of the System's more than 67 million square feet, or 4 percent.



University of Wisconsin-Milwaukee

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Learn more. Summary and detailed University Relations report available at: uwm.edu/universityrelations/report/

