



Articulation Agreement

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)

to

The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business

BBA Business Degrees (Accounting, Finance, General Business, Human Resources Management, Information
Technology Management, Marketing, Supply Chain & Operations Management)

Effective Date: 02/01/2022

Next Review Date: 02/01/2027

[X] New Agreement

[] Revised Agreement

Agreement Description and Rationale:

This articulation agreement is designed to maximize the transferable credits from the Moraine Park Technical College AAS Business Management program to Lubar School of Business BBA degrees. Based on review of course descriptions and syllabi in both programs, this agreement allows students to complete an associate of applied science degree at Moraine Park and build an understanding of the introductory concepts being taught to enter the Lubar School of Business. The agreement will also allow a student at Moraine Park to start their General Education Requirements.

Admission Requirements/Conditions:

Students must meet all standard UWM admissions requirements to be eligible for participation in this agreement. Information on transfer admissions requirements may be found at transfer.uwm.edu.

In addition, the following conditions will apply:

- Once a student is admitted to UWM, every business student must complete the following requirements to advance to their business major:
- Attain Junior Standing (56 credits)—will be met by AAS degree completion
- Satisfy Oral and Written Communication Requirement Part A (Complete the English sequence [ENGLISH 100/101 & 102] with a "C" or better in ENGLISH 102 or place out of ENGLISH 102 or transfer in an OWCB course with a "C" or better.)
- Satisfy Quantitative Literacy Requirement Part A (Complete the math sequence [92/102/75 + 105, 94 + 105, or 98/108] with a grade of "C" or better in MATH 105/108 or place out of MATH 105/108 or transfer in a QLB course with a "C" or better.)
- Complete the following six business foundation courses with a GPA of 2.25 or higher:

Table with 2 columns: Gateway Course and UWM Course. It lists specific course requirements for transfer, such as COMMUN 103, COMMUN 105, BUS ADM 201, ECON 103, ECON 104, BUS ADM 230, and MATH 211.

- Obtain a cumulative GPA of 2.5 or above in ALL coursework, including transfer coursework

Articulation Transfer Agreement Terms:

The terms of this agreement apply to Moraine Park students who successfully complete the AAS Business Management degree, meet the conditions set forth herein for UWM's Lubar School of Business, and enroll in a Bachelor of Business Administration program.

The AAS in Business Management will transfer to one of UWM's Lubar School of Business BBA degrees in accordance with the following:

- The Moraine Park associate degree must be posted on an official transcript in order for this agreement to be applied.
 - Students actively enrolled in the AAS degree and expecting to complete it prior to enrollment may be admitted under the general terms of this agreement, pending receipt of a final, degree-bearing transcript.
 - Without associate degree completion, course-by-course transfer rules will be referenced, and some equivalencies identified in this agreement may no longer apply.
- A minimum of 65 credits earned toward the AAS degree will transfer as stipulated in Appendix A.
- Course equivalencies specified in this articulation agreement are subject to change in the event that either curriculum for the AAS degree or BBA majors undergo revision.

All credits applied to associate degree requirements, including credits accepted in transfer or awarded through prior learning assessment, will be recognized by UWM and transfer as applied by the associate degree-awarding institution.

Program-to-program transfer courses/credits are accepted only for the UWM program/degree specified in this agreement. A change of major/degree/program may invalidate these courses/credits for transfer unless they are approved within some other transfer agreement for a different major/degree/program at UWM.

Coursework taken in addition to what is required for the associate degree will be evaluated on a course-by-course basis and transferred in accordance with routine UWM transfer policy. A maximum of 72 credits can be transferred from Moraine Park to UWM. Information on the transferability of specific, non-articulating courses may be found in Transferology (www.transferology.com) or UWM's Transfer Equivalency Database (TED) (ted.uwm.edu). For UWM General Education Requirement (GER) transfer requirements, refer to Appendix B.

Graduation Requirements/Policies:

In addition to meeting all General Education and major requirements, students must satisfy the following to receive a BBA degree at UWM:

- 2.25 overall GPA (UWM courses only)
- 2.25 overall GPA (UWM and all transfer coursework combined)
- 2.25 Business and Economics GPA (UWM courses only)
 - 2.50 for Accounting BBA
- 2.25 Business and Economics GPA (UWM and transfer course work)
 - 2.50 for Accounting BBA
- A minimum of 30 credits must be completed in residence at UWM.
- A minimum of 12 credits must be completed in residence at UWM in each Business Administration major.
- A minimum of 120 applicable credits are required for graduation for all majors. At least 50% of the business credit hours required for the business degree must be completed at UWM.
- Students must earn their last 30 credits at UWM. BBA degree and major requirements must be completed within 10 years of initial enrollment at UW-Milwaukee. Should students not complete the degree and major within the 10-year time frame, the students will switch to the most current degree and major requirements. A new 10-year time frame would then begin.

Transfer course/credit articulation tables showing how the AAS in Business Management from Moraine Park transfers to UWM's BBA programs appear in Appendix A. Some coursework may be combined to meet requirements within specific BBA majors. Also, some courses that ordinarily do not transfer may do so under the terms of this agreement. Without associate degree completion, some coursework/equivalencies outlined in this agreement may not transfer as indicated.

Institutional Commitment:

This agreement is based on curricula in place for the 2021-22 academic year (see Appendix C). The terms of this agreement may be applied to degrees completed prior to 2021-22 upon individual review to ensure consistency in the curriculum. This agreement is valid for a period of five years. Both Moraine Park and UWM agree to provide periodic updates in the instance that requirements for either of the programs change. At the end of the effective period, the terms of the agreement will be reviewed, updated as necessary, and continued if agreed upon by both parties.

In the instance either school wishes to end the agreement, 180-day advanced notice is required. Any students who have applied, been admitted, and/or have matriculated while the agreement was active will be allowed to continue under its original terms.

Moraine Park and UWM will make the terms of this agreement public and may develop marketing materials for its promotion. Each institution will provide advising as appropriate to interested students regarding this agreement. The two institutions agree to provide information necessary to aid in the successful transfer of these students and their academic credits.

Both institutions reserve the right to review and approve marketing materials created for the promotion of this agreement and will adhere to stated standards for the use of their respective names and logos. Furthermore, each institution assumes responsibility for communicating and marketing this agreement to its student population. Links to this agreement may be provided and should be maintained regularly, with notification to the other institution.

Appendix A.1: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA Accounting

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Intermediate Finance			BUS ADM 450	3
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
Accounting Major Requirements				
Career Planning for Accounting			BUS ADM 303	1

Intermediate Accounting			BUS ADM 301	4
Advanced Financial Accounting			BUS ADM 402	3
Cost Management			BUS ADM 404	3
Income Tax Accounting I			BUS ADM 405	3
Income Tax Accounting II			BUS ADM 406	3
Accounting Information Systems			BUS ADM 408	3
Auditing: Procedures & Apps			BUS ADM 409	3
Accts' Ethical Responsibilities			BUS ADM 410	1
Business Electives				
BUS ADM Courses	AAS Degree Completion	6		
	101-134 Intro to Finance	3	BUS ADM 350	
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	25		
TOTAL CREDITS	*Recommended general ed course.	65		79

Appendix A.2: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA Finance

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Career & Professional Dvlp			BUS ADM 300	1
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Finance	101-134 Intro to Finance	3	BUS ADM 350	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
Finance Major Requirements				

Intermediate Finance			BUS ADM 450	3
Investment Finance			BUS ADM 451	3
Financial Institutions			BUS ADM 455	3
Major Electives			Approved upper-division BUS ADM crs	12
Business Electives				
BUS ADM Courses	AAS Degree Completion	12		
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	22		
TOTAL CREDITS	*Recommended general ed course.	65		74

Appendix A.3: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA General Business

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Career & Professional Dvlp			BUS ADM 300	1
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Finance	101-134 Intro to Finance	3	BUS ADM 350	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
Gen Bus Major Requirements				

Business Ethics, Social Responsibility, & Sustainability			BUS ADM 393	3
Leadership & Team Building			BUS ADM 446	3
Competency Areas: Min. of 2 courses from 2-3 areas			Select BUS ADM & other courses	18
Business Electives				
BUS ADM Courses	AAS Degree Completion	9		
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	25		
TOTAL CREDITS	*Recommended general ed course.	65		77

Appendix A.4: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA Human Resources Management

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Career & Professional Dvlp			BUS ADM 300	1
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Finance	101-134 Intro to Finance	3	BUS ADM 350	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
HR Mgt Major Requirements				

Human Resources Management			BUS ADM 444	3
HRM Core—4 courses			Select upper-division courses	12
HRM Electives—2 courses			Select BUS ADM & other courses	6
Business Electives				
BUS ADM Courses	AAS Degree Completion	12		
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	22		
TOTAL CREDITS	*Recommended general ed course.	65		74

Appendix A.5: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA Information Technology Management

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Career & Professional Dvlp			BUS ADM 300	1
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Finance	101-134 Intro to Finance	3	BUS ADM 350	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
IT Mgt Major Requirements				

Visual System Development			BUS ADM 335	3
Object-Oriented Systems Dvlp			BUS ADM 432	3
Data Base Mgt Systems			BUS ADM 434	3
Systems Analysis & Design			BUS ADM 436	3
Major Electives			Approved upper-division BUS ADM crs	12
Business Electives				
BUS ADM Courses	AAS Degree Completion	9		
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	25		
TOTAL CREDITS	*Recommended general ed course.	65		77

Appendix A.6: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA Marketing

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Career & Professional Dvlp			BUS ADM 300	1
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Finance	101-134 Intro to Finance	3	BUS ADM 350	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
Marketing Major Requirements				

Consumer Behavior			BUS ADM 461	3
Marketing Research			BUS ADM 462	3
Marketing Management			BUS ADM 463	3
Marketing Electives			Upper-division BUS ADM courses	12
Business Electives				
BUS ADM Courses	AAS Degree Completion	12		
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	22		
TOTAL CREDITS	*Recommended general ed course.	65		74

Appendix A.7: Program-to-Program Transfer Table

Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)
 to
The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business
BBA Supply Chain & Operations Management

The following table outlines a possible transfer scenario, showing how the associate degree applies to the bachelor's degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified, which may impact credit amounts. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students' transcripts.

Degree Requirement	Moraine Park Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERS			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B			Various courses (see Appendix B)	3
Quantitative Literacy-Part A	804-118 Intermediate Algebra*	4	MATH 105	
Quantitative Literacy-Part B			See Business Foundation section	--
Foreign Language			Two years HS (or two semesters college)	--
Art (3 credits)			Various courses (see Appendix B)	3
Humanities (6 credits)	809-166 Intro Ethics Theory & Apps*	3	PHILOS 241	
			Various courses (see Appendix B)	3
Natural Science (6 credits)			Various courses (see Appendix B)	3
(including one lab)			Various courses (see Appendix B)	3
Social Science (6 credits)	809-198 Intro to Psychology* or other	3	PSYCH 101	
	809-172 Intro to Diversity Studies*	3	SOCIOL 224	
Cultural Diversity	Met by 809-172	--		
Business Foundation Courses				
Principles of Microeconomics			ECON 103	3
Principles of Macroeconomics			ECON 104	3
Intro to Financial Accounting			BUS ADM 201	4
Intro to Infor Technology Mgt			BUS ADM 230	4
Quant Models for Bus/Calc Srvy			MATH 208 or 211	4
Public Speak/Bus & Prof Comm	801-198 Speech* or 801-196 Oral/Interpersonal Comm*	3	COMMUN 103 or COMMUN 101	
Business Core Courses				
Managerial Accounting			BUS ADM 202	3
Stat Modeling in Bus Analytics			BUS ADM 210	4
Career & Professional Dvlp			BUS ADM 300	1
Organizations	AAS Degree Completion	3	BUS ADM 330	
Principles of Finance	101-134 Intro to Finance	3	BUS ADM 350	
Principles of Marketing	104-102 Marketing Principles	3	BUS ADM 360	
Intro to Supply Chain Mgt			BUS ADM 370	3
Business Law I	105-160 Business Law	3	BUS ADM 391	
Management Analysis			BUS ADM 600	3
International Bus Req			Approved upper-division BUS ADM crs	3
Supply Chain/Ops Major Reqs				

Operations Planning & Control			BUS ADM 475	3
Logistics & Transportation Mgt			BUS ADM 476	3
Purchasing & Supply Mgt			BUS ADM 477	3
Supply Chain Analytics			BUS ADM 478	3
Major Electives			Select upper-division courses	6
Enterprise Plan in Supply Chain			BUS ADM 576	3
Business Electives				
BUS ADM Courses	AAS Degree Completion	12		
General Electives				
	102-110 Intro to Business	3	BUS ADM 100	
	801-136 English Composition	3	ENGLISH 101	
Free electives	Bulk Transfer	22		
TOTAL CREDITS	*Recommended general ed course.	65		74

Appendix B: University General Education Requirements (GER)

**Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)**

to

**The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business**

**BBA Business Degrees (Accounting, Finance, General Business, Human Resources Management, Information
Technology Management, Marketing, Supply Chain & Operations Management)**

General Education Requirements (GER) give structure to each student’s education while providing the student the greatest possible freedom to design an individual academic program. These requirements include two major categories: **competency** and **distribution**.

Competency requirements are designed to assure proficiency in oral and written communication (OWC Parts A & B), quantitative literacy (QL Parts A & B), & foreign languages.

Distribution requirements are designed to provide students with a broad body of knowledge in the areas of the arts, humanities, natural sciences, and social sciences as a foundation for specialization.

The table below outlines the University of Wisconsin-Milwaukee’s GER requirements. Note that College of Letters and Science majors must complete GER coursework beyond what is listed here. Some programs/majors will require specific coursework for certain competency and distribution requirements. Consult with an advisor early in your academic career to ensure that you choose the best coursework for your intended program of study.

GER Category	Min. Credits	Fulfilled by
Competency Requirements		
OWC-A	0-3	1. C or higher in ENGLISH 102 or equivalent 2. An appropriate placement score or recognized test credit
OWC-B	3	An approved advanced course with a significant written or oral communication component.
QL-A	0-3	1. C or higher on approved math coursework at UWM or in transfer 2. An appropriate placement score or recognized test credit
QL-B	3	An approved course as determined by the major. QL Part B courses make significant use of quantitative tools in the context of other course material.
Foreign Language	0-6	1. Successfully passing two consecutive years of high school-level instruction in a single foreign language, 2. Successfully passing two consecutive semesters of college-level instruction in a single foreign language, or 3. Demonstrating foreign language ability equivalent to two semesters of a single foreign language by earning a satisfactory score on an approved placement, proficiency, departmental, or other examination.
Distribution Requirements		
Arts	3	A course in the history, philosophy, theory, or practice of the creative and interpretive arts.
Humanities	6	Two courses that address questions, issues, and concepts basic to the formation of character and the establishment of values in a human

		context. Common subject areas include art history, history, language and literature, philosophy, religious studies, and film and media studies.
Natural Sciences	6	At least two courses; one must include laboratory or field experience illustrating the generation and testing of data and the application of concepts and knowledge to the solution of problems.
Social Sciences	6	Two courses dealing with the study of human behavior, human cultural and physical variation and evolution, and the organization, development, and consequences of human activity, both past and present.
Cultural Diversity	0-3	As part of the distribution requirements, one course must pertain to the study of the life experiences of African Americans, Latino/Hispanic Americans, American Indians, or Asian Americans.

Moraine Park Technical College GER Transfer Courses

The following list can be consulted to find Moraine Park courses that meet UWM GER requirements. This list is not meant to be exhaustive. There may be additional Moraine Park courses that are transferrable as GER equivalents. Please consult with an advisor; both Transferology (www.transferology.com) and the Transfer Equivalency Database (TED) (ted.uwm.edu) offer searchable databases that indicate GER status.

Competency—OWC-A:

N/A

Competency—OWC-B:

801-197 Technical Reporting

Competency—QL-A:

804-118 Intermediate Algebra w/ Apps
804-195 College Algebra w/ Apps

804-196 Trigonometry w/ Apps

Competency—QL-B:

804-189 Introductory Statistics

Competency—Foreign Language:

College coursework in a foreign language through the second semester.

Distribution—Arts:

N/A

Distribution—Humanities:

801-198 Speech

809-166 Intro to Ethics: Theory & Application

Distribution—Natural Sciences (+ indicates lab credit):

806-134 General Chemistry
806-143 College Physics 1

806-177 Gen Anatomy & Physiology
806-179 Adv Anatomy & Physiology

806-186 Intro to Biochemistry
806-189 Basic Anatomy

806-197 Microbiology

Distribution—Social Sciences:

801-196 Oral & Interpersonal Communication
809-122 Intro to American Government
809-172 Intro to Diversity Studies
809-188 Developmental Psychology

809-195 Economics
809-196 Intro to Sociology
809-198 Intro to Psychology
809-199 Psychology of Human Relations

Cultural Diversity:

809-172 Intro to Diversity Studies

Appendix C: Sending Institution Curriculum & Transfer Information

**Moraine Park Technical College
Business Management and Administration
AAS Business Management (10-102-3)**

to

**The Board of Regents of the University of Wisconsin System on behalf of
University of Wisconsin-Milwaukee (UWM)
Lubar School of Business**

**BBA Business Degrees (Accounting, Finance, General Business, Human Resources Management, Information
Technology Management, Marketing, Supply Chain & Operations Management)**

This articulation agreement is based on the following curriculum offered at Moraine Park as presented in its 2021-22 academic catalog. Common transfer equivalencies are shown as well, indicating how individual courses will transfer from Moraine Park to UWM without AAS degree completion.

Moraine Park Curriculum	Cr	Standard UWM Equivalencies
102-110 Introduction to Business	3	BUS ADM 100
103-159 Computer Literacy – Microsoft Office	1	TRAN-FRE X (general elective)
196-189 Team Building & Problem Solving	3	BUS ADM X (Business Administration elective)
101-184 Principles of Accounting	3	BUS ADM X
102-120 Principles of Management	3	BUS ADM X
105-160 Business Law	3	BUS ADM 391
196-188 Project Management	3	BUS ADM X
101-134 Introduction to Finance	3	BUS ADM 350
101-138 Data Management, Analysis, & Reporting	3	BUS ADM X
102-115 Business and Employee Relations	3	BUS ADM X
102-124 Business Logistics	3	BUS ADM X
104-102 Marketing Principles	3	BUS ADM 360
145-190 Small Business Purchasing & Inventory Control	3	BUS ADM X
105-140 Business Decision Making	3	BUS ADM X
105-150 Business Practice Firm or 105-152 Business Practicum	3	BUS ADM X
105-158 Personal Brand	2	BUS ADM X
801-136 English Composition 1	3	ENGLISH 101
890-101 College 101	0	TRAN-NO (no credit awarded)
Mathematics Course	3	varies
Communication Course	3	varies
Social Science Course	3	varies
Social Science Course	3	varies
Behavioral Science Course	3	varies
Total Credits	63	