



Articulation Agreement

**Gateway Technical College (Gateway)
School of Business
AAS Business Management
to
University of Wisconsin-Milwaukee (UWM)
School of Education
BS Community Engagement & Education**

Effective Date: 06/01/2019

Next Review Date: 06/01/2022

New Agreement

Revised Agreement

Agreement Description and Rationale:

Gateway Technical College (Gateway) offers a two-year degree in Business Management that prepares students for entry level positions in a variety of businesses, as well as starting up and operating their own organizations. The program provides students with strong foundations in a range of areas, including supervision, human relations, accounting, human resources, marketing, and business decision making. Online options exist as well.

Increasingly, graduates are motivated to pursue a bachelor’s degree in order to enhance their skills and knowledge base and to meet requirements for a variety of careers working with individuals, groups, and *communities*. The University of Wisconsin-Milwaukee’s baccalaureate degree program in Community Engagement and Education (CEED) provides students with a deep understanding of the role of community-based organizations and urban educational issues, with a focus on the historical, political, economic, and socio-cultural context of communities, schools, and businesses. The program prepares students for a variety of non-school educational careers working in community-based agencies focused on improving the lives of individuals of all ages, groups, and communities. In addition, the CEED BS degree program can be completed online, offering increased access for Gateway students and continuity for those pursuing the Gateway online program. Key components of both degrees include: developing cultural competence, cultivating community engagement, thinking critically and creatively, understanding of diverse cultural groups, and a commitment to social justice by supporting people and improving the communities in which we live.

This articulation agreement between Gateway’s AAS degree in Business Management and UWM’s CEED BS program formally recognizes the credits earned within the AAS degree and outlines an efficient path to baccalaureate degree completion at UWM.

Admission Requirements/Conditions:

Students must meet all standard UWM admissions requirements to be eligible for participation in this agreement. Information on transfer admissions requirements may be found at transfer.uwm.edu.

In addition, the following conditions will apply:

- A 2.0 cumulative grade point average on previously attempted credits.
- Admission to UWM does not guarantee admission to the CEED program in the UWM School of Education. Acceptance into the UWM CEED program is based upon academic and non-academic criteria determined by the Department of Education Policy and Community Studies.

Articulation Transfer Agreement Terms:

The terms of this agreement apply to Gateway students who successfully complete the Business Management AAS degree, meet the conditions set forth below for UWM's School of Education, and enroll in the BS in Community Engagement & Education.

The Business Management AAS degree will transfer to UWM's BS in Community Engagement & Education in accordance with the following:

- A minimum of 60 credits earned toward the AAS degree will transfer as stipulated in Appendix A. Full degree transfer (62 credits) may be possible pending review of specific courses taken for general education and/or elective requirements.
- A maximum of 72 credits can be transferred from Gateway to UWM.
- The Gateway AAS degree in Business Management must be posted on an official transcript in order for this agreement to be applied.
 - Students actively enrolled in the AAS degree and expecting to complete it prior to enrollment may be admitted under the general terms of this agreement, pending receipt of a final, degree-bearing transcript.
- Course equivalencies specified in this articulation agreement are subject to change in the event that either curriculum for the AAS degree or CEED program undergoes revision.

All credits applied to associate degree requirements, whether earned through Gateway coursework, accepted in transfer, or earned through prior learning assessment, will be recognized and evaluated as applied by Gateway.

Program-to-program transfer courses/credits are accepted only for the program/degree specified in this agreement. A change of major/degree/program may invalidate these courses/credits for transfer unless they are approved within some other transfer agreement for a different major/degree/program at UWM.

Coursework taken in addition to what is required for the associate degree will be evaluated on a course-by-course basis and transferred in accordance with routine UWM transfer policy. Information on the transferability of specific, non-articulating courses may be found in the Transfer Equivalency Database (TED) (ted.uwm.edu) or the Transfer Wisconsin (TIS) website (www.wisconsin.edu/transfer). For UWM General Education Requirement (GER) transfer equivalencies, refer to Appendix B.

Graduation Requirements/Policies:

In addition to meeting all General Education and major requirements, students must satisfy the following to receive the BS in Community Engagement & Education at UWM:

- A minimum total of 120 credits, at least 30 of which are earned at UWM.
- A cumulative GPA of 2.000.

A transfer course/credit articulation table showing how the Business Management AAS degree from Gateway transfers to UWM's BS in Community Engagement & Education appears in Appendix A. Some coursework may be combined to meet requirements within the BS in Community Engagement & Education. Also, some courses that ordinarily do not transfer may do so under the terms of this agreement. Without associate degree completion, some coursework/equivalencies outlined in this agreement may not transfer as indicated.

Institutional Commitment:

This agreement is based on curricula in place for the 2019 academic year. Students who completed the Business Management AAS degree under an earlier curriculum may transfer under the general terms of this agreement to the extent possible given differences in requirements. The terms of this agreement are valid for a period of three years. Both Gateway and UWM agree to provide periodic updates in the instance that requirements for either of the programs change. At the end of the effective period, the terms of the agreement will be reviewed, updated as necessary, and continued if agreed upon by both parties.

In the instance either school wishes to end the agreement, 180-day advanced notice is required. Any students who have applied, been admitted, and/or have matriculated while the agreement was active will be allowed to continue under its original terms.

Gateway and UWM will make the terms of this agreement public and may develop marketing materials for its promotion. Each institution will provide advising as appropriate to interested students regarding this agreement. The two institutions agree to provide information necessary to aid in the successful transfer of these students and their academic credits.

Both institutions reserve the right to review and approve marketing materials created for the promotion of this agreement and will adhere to stated standards for the use of their respective names and logos. Furthermore, each institution assumes responsibility for communicating and marketing this agreement to its student population. Links to this agreement may be provided and should be maintained regularly, with notification to the other institution.

Both parties agree that failure to maintain regional accreditation will be grounds for termination of the agreement. Failure to maintain accreditation required by the specific academic program(s) referenced in this agreement will be grounds for exclusion of that program from the agreement.

UWM and Gateway will provide academic advising to Gateway learners inquiring about UWM programs. Learners will be connected with a UWM advisor prior to transfer. UWM and Gateway will share materials, catalogs, and other information to facilitate their understanding of requirements and programs. Gateway will assist UWM in arranging recruitment events on its campuses.

Gateway desires to track the use of articulation agreements by our students. If possible, UWM will send Gateway the total number of credits transferred from Gateway annually or other data that can be conveniently produced.

Approved by:

University of Wisconsin-Milwaukee

Gateway Technical College

Signed documents on file in Registrar's Office.

Johannes Britz, Ph.D., Date
Provost/Vice Chancellor of Academic Affairs

Bryan Albrecht, Ed.D., Date
President

Alan Shoho, Ed.D., Date
Dean, School of Education

Zina Haywood, Date
Executive VP/Provost

Official notices regarding this agreement should be sent to:

University of Wisconsin-Milwaukee

Gateway Technical College

Chris Head
Assistant Director of Transfer Services
P.O. Box 729
Milwaukee, WI 53201-0729
head@uwm.edu
414-229-2754

Jaime Spaciel
Director, Career Pathways & Program Effectiveness
3520 30th Avenue
Kenosha, WI 53144
spacielj@gtc.edu
262-564-3080

A copy of the agreement may be found online at: <https://uwm.edu/registrar/students/articulation-agreements/>.

Appendix A, Table 1: Program-to-Program Transfer Table

Gateway Technical College (Gateway)
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The following table outlines a typical transfer scenario, showing how the associate degree curriculum applies to the bachelor’s degree and which requirements remain to complete at UWM. To maximize credit transfer, some substitutions may be identified. While every effort is made to maximize credit transfer, lack of alignment between degree programs and levels of instruction may require students to exceed 120 credits to meet all graduation requirements. Transfer results will differ based on individual students’ transcripts.

Degree Requirement	Gateway Coursework	Cr	UWM Coursework	Cr
GER Requirements	See Appendix B for Gateway courses that fulfill GERs			
Oral and Written Comm-Part A			ENGLISH 102	3
Oral and Written Comm-Part B	801-197 Technical Reporting	3		
Quantitative Literacy-Part A	804-135 Quantitative Reasoning	3		
Quantitative Literacy-Part B			Course from approved list	3
Foreign Language			Two years HS (or two semesters college)	0
Art			Various courses (also see Appendix B)	3
Humanities (6 credits)	801-198 Speech	3		
	809-166 Ethics Theory & Applications	3		
Natural Science (6 credits)			Various courses (also see Appendix B)	3
(including one lab)			Various courses (also see Appendix B)	3
Social Science (6 credits)	809-172 Intro to Diversity Studies	3		
	809-198 Intro to Psychology	3		
Cultural Diversity	809-172 Intro to Diversity Studies	--		
Lower Division Requirements				
Intro Commun Change/Engage			ED POL 111	3
Intro Community Education			ED POL 112	3
Milwaukee Community			ED POL 113	3
Community Problems			ED POL 114	3
Upper Division Requirements				
Cultural Found of Education			ED POL 375	3
Rsrch Technqs Comm Org/Ed			ED POL 506	3
Found Comm-Based Orgs			ED POL 601	3
Race/Public Ply Urban Amer			ED POL 630	3
Educational Policy Foundations				
ED POL 300 or higher (dependent on submajor chosen; equivalencies listed here may alternately apply to upper division electives.)	101-114 Accounting Principles 104-101 Marketing Principles	4 3	ED POL 605 ED POL 604 Various—based on interest/submajor	9
Lower Division Electives				
Assorted lower division courses	Bulk transfer of AAS coursework	37		
Upper Division Electives				
300-lvl coursework			Various—300-lvl & above coursework	12
TOTAL CREDITS (120 min)	*Recommended substitution.	62		60

Appendix A, Table 2: Course-Level Transfer Credit Equivalencies

Gateway Bus. Mgt. (Technical Studies)			UWM – CEED		
Course	Title	Credits	Course	Title	Credits
101-114 or 101-112/103-103	Accounting Principles or Accounting for Business/Excel II	4	ED POL 605	Community-Based Organizations Funding	4
102-137	Intro to Business	3	ED POL X	ED POL Elective	3
102-160	Business Law	3	ED POL X	ED POL Elective	3
103-143	Computers for Professionals	3	---	X no degree credit outside agreement	3
104-101	Marketing Principles	3	ED POL X	ED POL Elective	3
104-104	Selling Principles	3	ED POL X	ED POL Elective	3
105-106 or 801-197	Business Communications or Technical Reporting**	3	ED POL X or ENGLISH 206	ED POL Elective or Technical Writing	3
104-105	Promotion Principles	3	ED POL X	ED POL Elective	3
102-121	Credit Management	3	ED POL X	ED POL Elective	3
196-190 or 809-166	Leadership Development or Intro to Ethics: Theory & Applications**	3	ED POL X or PHILOS 241	ED POL Elective or Introductory Ethics	3
196-191	Supervision	3	ED POL X	ED POL Elective	3
102-186, 102-138, or 806-112	Business Management Internship, BIZ Internship, or Principles of Sustainability	3	ED POL X, ED POL X, or TRAN-FRE X	ED POL Elective, ED POL Elective, or General Elective	3
102-196	Business Decision Management	4	ED POL X	ED POL Elective	4
Gateway Bus. Mgt. (General Studies)			UWM – CEED		
801-136	English Composition 1	3	ENGLISH 101	Intro to College Writing	3
804-135	Quantitative Reasoning	3	MATH 102	Math Literacy for College Students II	3
801-198 or 801-196	Speech** or Oral/Interpersonal Communication	3	COMMUN 103, COMMUN 101	Public Speaking or Intro to Interpersonal Communication	3
809-172	Intro to Diversity Studies	3	SOCIOL 224	American Minority Groups	3
809-198	Intro to Psychology	3	PSYCH 101	Intro to Psychology	3
809-195 or 809-143	Economics or Microeconomics	3	ECON 100 or ECON 103	Introductory Economics or Principles of Microeconomics	3
ELECTIVES	(Three credits needed)	3	See TED	Various courses (also see Appendix B)	3
	Total occupational/other course credits earned	41		Total occupational course credits accepted by UWM CEED	38-41
	Total minimum program credits required	62		Total AAS program credits accepted by UWM CEED*	59-62
*Plus transfer credit for additional courses with UWM equivalents, per TED. Total of all transfer coursework from technical colleges not to exceed 72 credits. Note: Not all credit that transfers will necessarily advance BS degree progress, e.g. excess electives.					
*Depending on total additional credits earned and courses taken for AAS, additional coursework may transfer to UWM & reduce credit needed to complete BS degree. ** Highly recommended substitutions!					

Appendix B: University General Education Requirements (GER)

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General Education Requirements (GER) are intended to give structure to each student’s education while providing the student the greatest possible freedom to design an individual academic program. These requirements include two major categories: **competency** and **distribution**.

Competency requirements are designed to assure proficiency in oral and written communication (OWC Parts A & B), quantitative literacy (QL Parts A & B), & foreign languages.

Distribution requirements are designed to provide students with a broad body of knowledge in the areas of the arts, humanities, natural sciences, and social sciences as a foundation for specialization.

The table below outlines the University of Wisconsin-Milwaukee’s GER requirements. Note that College of Letters and Science majors must complete GER coursework above and beyond what is listed here. Some programs/majors will require specific coursework for certain competency and distribution requirements. Consult with an advisor early in your academic career to ensure that you choose the best coursework for your intended program of study.

GER Category	Min. Credits	Fulfilled by
Competency Requirements		
OWC-A	0-3	1. C or higher in ENGLISH 102 or equivalent 2. An appropriate score on the English Placement Test
OWC-B	3	An approved advanced course with a significant written or oral communication component.
QL-A	0-3	1. C or higher on approved math coursework at UWM or in transfer 2. Score of 30 or higher on the Mathematics Placement Test
QL-B	3	An approved course as determined by the major. QL Part B courses make significant use of quantitative tools in the context of other course material.
Foreign Language	0-8	1. Successfully passing two consecutive years of high school-level instruction in a single foreign language, 2. Successfully passing two consecutive semesters of college-level instruction in a single foreign language, or 3. Demonstrating foreign language ability equivalent to two semesters of a single foreign language by earning a satisfactory score on an approved placement, proficiency, departmental, or other examination.
Distribution Requirements		
Arts	3	A course in history, philosophy, theory, or practice of the creative and interpretive arts.
Humanities	6	Two courses from an approved list.

Natural Sciences	6	At least two courses; one must include laboratory or field experience illustrating the generation and testing of data and the application of concepts and knowledge to the solution of problems.
Social Sciences	6	Two courses from an approved list.
Cultural Diversity	0-3	As part of the distribution requirements, one course must pertain to the study of the life experiences of African Americans, Latino/Hispanic Americans, American Indians, or Asian Americans.

Gateway GER Transfer Courses

The following list can be consulted to find Gateway courses that meet UWM GER requirements. This list is not meant to be exhaustive. There may be additional Gateway courses that are transferrable as GER equivalents. Please consult with an advisor; either the Transfer Equivalency Database (TED) (ted.uwm.edu) or the Transfer Wisconsin (TIS) website (www.wisconsin.edu/transfer) offer searchable databases of GER transfer courses.

Competency—OWC-A:

801-150 English Composition II

Competency—OWC-B:

105-106 Business Communications

801-197 Technical Reporting

Competency—QL-A:

804-133 Math & Logic
804-135 Quantitative Reasoning

804-197 College Algebra & Trigonometry w/ Apps

Competency—QL-B:

804-189 Introductory Statistics

804-198 Calculus 1

Competency—Foreign Language:

College coursework in a foreign language through the second semester.

802-125 Spanish II

Distribution—Arts:

N/A

Distribution—Humanities:

304-118 Art History
801-198 Speech

809-166 Intro to Ethics

Distribution—Natural Sciences (+ indicates lab credit):

806-102 Environmental Chemistry
806-114 General Biology+
806-134 General Chemistry+
806-143 College Physics 1+

806-154 General Physics 1+
806-167 Science of Technology
806-172 Basic Nutritional Science
806-177 General Anatomy & Physiology+

806-179 Advanced Anatomy & Physiology+
806-184 Plant Biology
806-186 Intro to Biochemistry+

806-189 Basic Anatomy
806-197 Microbiology+

Distribution—Social Sciences:

102-137 Intro to Business
801-196 Oral/Interpersonal Communication
809-143 Microeconomics
809-144 Macroeconomics
809-159 Abnormal Psychology

809-172 Intro to Diversity Studies
809-188 Developmental Psychology
809-195 Economics
809-196 Intro to Sociology

Cultural Diversity:

809-172 Intro to Diversity Studies