Communicating Research: How to Leverage Social Media

Erika Kramer, Social & Digital Specialist

UWM Division of Marketing, Communications & University Relations



Why Use Social Media?

- **Visibility**: Increase your visibility and citation metrics by building your online researcher profile.
- Reach: Communicate research to a wider audience and raise your profile outside of academia.
- Network: Develop relationships with other researchers, including potential collaborative partnerships.
- Discover new research: Find new research in your discipline and follow or contribute to discussions.
- Promote: Share your research to engage a wider audience and create more impact.
- Quick distribution: A quick and easy (and free!) way to get your message out there.





Getting Started

- Platforms: Consider which platform(s) will work best for you and your area of expertise.
- **Profile**: Build out your profile (handle/name, profile photo, bio, website link, etc.).
- **Follow**: Make connections by following colleagues, industry leaders and specialist media.
- Engage: Stay active and engage regularly.



Platform Considerations

When selecting which social media platforms to use, consider:

- What are you hoping to achieve?
- Which platforms are used by other researchers in your discipline?
- What type of content are you wanting to communicate?
- Which audience(s) are you hoping to reach and engage?



Types of Social Media Platforms

- Social networking
 - LinkedIn
 - Facebook
- Microblogging
 - X (Twitter)
 - LinkedIn
- Photo sharing
 - Instagram
- Video sharing
 - YouTube
 - TikTok





LinkedIn

A professionally-focused platform that can be used to present your:

- Career history
- Academic employment and experience
- Research interests

LinkedIn is also great for:

- Connecting with other researchers or professionals in the industry
- Joining groups related to your research/discipline
- Sharing resources, including research publications and blog posts

LinkedIn has a journalist program and media may use this platform to identify experts.



Fun fact: 2024 social media trend reports show LinkedIn increasing in popularity.



Optimize Your LinkedIn Profile

When <u>optimizing your profile</u>, include:

- 1. Profile photo
- 2. Cover photo
- 3. Headline
 - Make this reflect what you want to be known for
 - Include relevant keywords to help users find you
- Summary of your experience, expertise and interests
- 5. Highlight your best work
 - This could include photos, videos, websites, presentations, articles, etc.





LinkedIn Best Practices

- Treat each post as a conversation: Try posting things that encourage a response and reply to each comment to keep your audience engaged.
- Diversify content types: Share a mix of articles, videos, photos, etc. to find out what works best for your audience.
- Post frequently: LinkedIn recommends posting 4x a week.
 - Tip: LinkedIn has a feature to schedule content
- Focus on niche topics: LinkedIn users prefer deep dives into topics they're interested in (ex. performance management > management).



LinkedIn Best Practices (cont'd)

- Use hashtags and mentions: Include relevant and niche #hashtags and @mentions to reach the right audience and encourage engagement. The more specific, the better.
- **Utilize LinkedIn groups**: Search for groups related to your research interests or discipline.
 - In addition to sharing content with your connections (followers), you can share your content within groups.
 - Can't find a relevant group? You can <u>create your own</u> <u>LinkedIn group</u>.



X (Twitter)

Allows users to create short posts containing text, links, photos or videos.

- Find new research
- Share your research (with academic and non-academic audiences)
- Follow and network with other researchers
- Use hashtags to engage in:
 - Academic discussions
 - Conferences
 - Events





Optimize Your X Profile

- Profile photo
- Cover photo
- Bio: 160 characters or less to share about yourself, including:
 - Discipline/research interests
 - Academic affiliations
 - Relevant keywords and hashtags
 - Tip: Use the same hashtags in your posts
- Pin a post: This will be the first piece of content users see when they visit your profile
- Make sure your posts are public





X Best Practices

- Be concise: Posts can be up to 280 characters.
 - Have more to say? Create a thread.
- Use #hashtags and @mentions to expand the reach of your posts.
 - X recommends limiting hashtags 1-2/post
 - Multi-word hashtags → #UndergraduateResearch
 - Mentions: @UWM vs .@UWM
 - Students @UWM can register....
 - .@UWM students can register...
 - @UWM students can register...
- Follow other accounts and hashtags related to your work.
- Respond to comments and other posts. X prioritizes twoway conversations.
- Add a call-to-action where applicable (ex. "Read the full story!")



TikTok

The fastest-growing social media app, allowing users to share short-form videos. Also, an effective search engine!

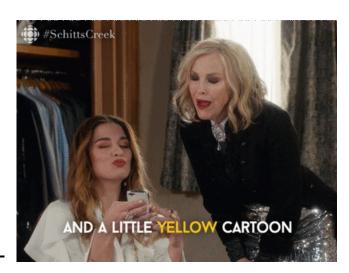
- Fun/creative ways to share your research
- Debunk misinformation in your discipline
- Find audiences with niche interests (especially younger audiences)





Optimize Your TikTok Profile

- Choose a relevant and memorable handle that's easy to read
- Profile photo
- Use your link in bio to drive traffic to your website or somewhere users can find more of your work
- Use your TikTok bio as a headline to summarize your account
 - Include information about yourself and relevant keywords related to your discipline/research interests
 - Don't be afraid to include a few emojis these can help make your bio skimmable
- Pin a video to let users know what to expect from your account







@alexandriaartifact



@helpfulhistory



TikTok Best Practices

- Include a trend or hook in the first 3 seconds.
 - "I'm sure you've heard the news..."
 - "What I wish I knew at [X] instead of [Y]...."
- Check out <u>TikTok's Creative Center</u> for inspiration.
- Keep it short. TikTok videos can be up to 10 minutes long but viewer attention spans can be short.
- Tap into SEO.
 - Utilize keywords in text overlay, audio name, closed captions, captions and hashtags.
 - TikTok captions can be up to 2,200 characters make sure to include relevant keywords.



What to Share on Social Media

- Share research findings, publications, conferences and presentations.
- Add reactions and insights to current events or trending topics related to your work.
- Engage with other researchers, institutions and organizations in your field to help build your network.
 - Comment on their posts
 - Share their research
 - Participate in discussions



What to Share on Social Media (cont'd)

- Share research questions as discussion starters or request input on aspects of your work.
- Express your interest in collaborative projects and connect with other researchers.

Encourage your audience to engage by sharing questions or polls.



SchittsCree

Make Your Content Shareable

Make it visual

- Content with photo or video = more attention and shares.
- Consider adding infographics, photos of your work, photos from conferences, or a video explaining part of your research.
- <u>Canva</u> is a free design tool where you can use templates to create graphics and infographics for social media platforms and other uses.
- <u>CapCut</u> is a free video editing tool that includes trending templates for TikTok and Instagram Reels.



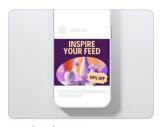




Instagram Stories



Instagram Reels



Facebook Posts



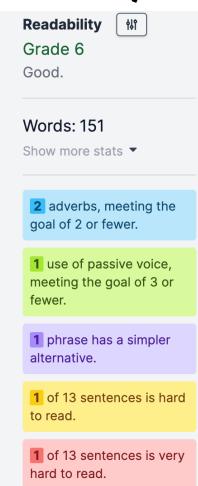
Facebook Covers



Make Your Content Shareable (cont'd)

Make it digestible

- Attention spans can be short on social media, so the shorter the better.
 - Break up lengthy text with slides or threads
- Reframe your research for the audience you're trying to reach.
- Use <u>Hemingway App</u> to check the readability (grade level) of your post content and get recommendations to edit your copy.





Make Your Content Shareable (cont'd)

Cross-promote

- Consider sharing your content on more than one platform.
 - Resize graphics/photos to fit another platform
 - Recycle content consider creating a TikTok video summarizing an article you wrote and shared on X
- Share content you create to relevant groups on social media platforms (ex. LinkedIn, Facebook).
- Reference your work (better yet, link to it) in comments on related posts.



Find Out What's Working

Review your analytics to identify patterns in your content.

- Which posts received the most impressions, clicks or shares?
- Which types of content (text, link, photo, video) received the most engagement?
- Does content posted on a specific day or at a specific time perform better?

How to use analytics:

- LinkedIn
- <u>X</u>
- TikTok



Make Your Content Accessible

- Avoid PDFs: Whenever possible, it's best to link to a web page. Assistive technology, like e-readers, is often unable to read PDFs.
- Use image alts: Add descriptive text to images shared on social media. Most platforms include an area to add alt text as soon as you upload your photo.
- Use closed captions: When creating video content, be sure to add closed captions for users who are watching without sound. Most platforms offer auto-generated captions to make this easy.

Any Questions?



Additional Resources

- LinkedIn Help Center
- How to Publish Articles on LinkedIn
- X Help Center
- Academic Research on X
- Using X for Research
- <u>TikTok Help Center</u>
- Beginner's Guide to Using TikTok

