

QUESTIONS TO ASK EMPLOYERS

LEARN ABOUT MAJORS AND CAREERS

- “I haven’t chosen a major yet, but I know I’m interested (or skilled) in x, y, and z. What types of positions in your organization (or industry) utilize these areas of interest/skill?”
- “I’m considering a career in ____ (or a major in ____). What positions in your organization are related to this area?”
- “What majors do you most hire for _____ positions?”
- “What responsibilities would someone in the career of _____ have within your organization?”

SKILLS AND EXPERIENCES NEEDED TO SUCCEED

- “What skills and qualifications do you most look for in candidates for internships and/or recent graduates?”
- “What types of work experiences would prepare me for a career in _____?”
- “What skills are most marketable in your industry and what skills do you predict being necessary in the future?”
- “Are graduate degrees important to advancing within your organization? Which ones?”

HIRING NEEDS

- “What is the most effective way to learn about and apply for positions with your organization?”
- “Do you offer internships or part-time positions to help people gain career-related skills?”
- “What entry level positions do you typically have available?”
- “Could you please describe the application and interviewing process for your organization?”
- “Does your company only hire at certain times of the year or on an ongoing basis?”
- “Have you hired past interns for full time, permanent positions?”

POSITION AND COMPANY INFORMATION

- “Please describe the qualifications, responsibilities and time requirements of an internship with your organization.”
- “What are the day-to-day responsibilities of this job?”
- “What can I expect to be doing the first year?”
- “What is the work environment/culture like at _____?”
- “What training programs does your organization offer?”
- “What makes your organization different from your competitors?”
- “What made you choose this organization and why do you stay?”