Fall 2017
LABOR RELATIONS MANAGEMENT
Professional Development Courses and Certificates

Collective Bargaining | Contract Administration
Conflict Resolution and More
Whether you’re new to the field or experienced, a UWM Labor Relations certificate will sharpen your ability to manage in a union environment. Gain techniques for better bargaining, dialogue and collaboration through seminars and mock negotiations. UWM offers one of the few labor relations certificates in the country. Visit uwm.edu/sce-lr for full certificate details.

Curriculum Requirements: Complete 3 core courses and 2 elective courses within 3 years. Individual courses may be taken without pursuit of a certificate.

**CORE COURSES**

**Collective Bargaining: Tactics, Techniques and Table Manners**
Get the secrets to successful negotiations while you learn to plan strategy and communicate effectively. Understand how to collect and analyze data to help you prepare, anticipate your defense if required, and plan a course of action to achieve your objectives.

5045-10347  Sept 19-21
$1165, $1115 if registered by Sept 5
Jonathan Swain and Thomas Mackenzie
2.1 CEUs
* Pre-approved by SHRM for 21 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

**Contract Administration**
After the negotiation of the labor agreement, managers, personnel and labor relations professionals should practice effective methods for developing a winning labor strategy. Learn the rules that govern contract administration, grievance handling, the administration of discipline and labor arbitration.

5045-10088  Nov 8-9
$895, $845 if registered by Oct 25
Gary Marsack, 1.4 CEUs
* Pre-approved by SHRM for 14 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

**Labor Relations Training for Managers and Supervisors in a Unionized Setting**
As a front-line supervisor or manager, you continuously face new employment challenges. Obtain the tools to tackle these challenges, and build the knowledge to oversee contract regulations with confidence.

5045-10357  Oct 24-25
$895, $845 if registered by Oct 10
Harry Secaras and Steven Bierig, 1.4 CEUs
* Pre-approved by SHRM for 14 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

**CUSTOMIZED TRAINING**
UWM SCE can customize training solutions to meet your specific business needs. We assemble a team of experts to clearly identify your training goals, design curriculum and deliver a solution that achieves those goals.

For more information visit uwm.edu/sce/customized-training
NEW Conducting Efficient and Effective HR Investigations

With business and legal risk looming, is more always better? Join us for the day-long, interactive workshops designed to help every HR professional—from the new to the most experienced—gain a fresh perspective on how to best conduct an efficient and effective HR investigation.

5040-10380 Dec 7
$895, $845 if registered by Nov 23
Jill Sopha, 0.7 CEUs

Dealing with the Union - with Confidence!

Focus on the essential issues and practices facing professionals who work directly with unions and union contracts. Arm yourself with easy-to-apply tools for confidently handling unions at the bargaining table, in grievance meetings and in arbitration. Never again be at a disadvantage.

5045-10089 Sept 11-14
$1595, $1545 if registered by Aug 28
Jason Kim and Gary Marsack, 2.5 CEUs
* Pre-approved by SHRM for 28 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

Tailored Strategies to Achieve Your Goals in Bargaining

This is a unique opportunity to explore in-depth strategies to solve the issues that management routinely faces in collective bargaining. This class is led by two seasoned collective bargaining experts with more than 75 years of combined negotiating experience.

5045-10345 Oct 24-25
$995, $945 if registered by Oct 10
Jonathan Swain and Thomas Mackenzie
1.4 CEUs
* Pre-approved by SHRM for 14 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

The Wage and Hour Nightmare: Understanding the Ins and Outs of the FLSA

Develop a deeper understanding of the Fair Labor Standards Act, and how to effectively execute it within your workplace.

5045-10072 Oct 19
$395, $345 if registered by Oct 5
Jason Kim, 0.7 CEUs
* Pre-approved by SHRM for 7 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

Understanding the Interplay Between the ADA and FMLA

What is the Americans with Disabilities Act? The Family and Medical Leave Act? And how do they relate? Join this day-long seminar for answers to all of your questions, and prepare for working with the FMLA and ADA in your workplace. The program will provide a comprehensive review of the requirements of both the ADA and the FMLA, and the relationship between the requirements of the two laws.

5040-10070 Oct 5
$395, $345 if registered by Sept 21
Jason Kim, 0.7 CEUs
* Pre-approved by SHRM for 7 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

Mastering the Collective Bargaining Process

Experience the collective bargaining process through hands-on participation in a simulated negotiation. Whether you’re a newly assigned negotiator on the management team or just looking for a refresher, you’ll gain realistic insight into the emotional factors that can affect the outcome of any contract negotiation.

5045-10093 Sept 26-28
$1165, $1115 if registered by Sept 12
Thomas Mackenzie, 2.1 CEUs
* Pre-approved by SHRM for 21 Professional Development Credits towards the SHRM-SCP or SHRM-CP.

SHRM LEARNING SYSTEM FOR SHRM-CP/SHRM-SCP

5040-10069 Aug 24-Nov 16
13 Thursdays. Does not count towards certificate completion.

*SHRM Pre-Approved Courses
Introducing UWM’s New Human Resource Management & Organizational Development Certificate

A unique way to approach the complex world of human resources and labor relations, while developing a strong foundation for your organization. Earn the certificate in Human Resource Management & Organizational Development or align coursework to emphasize a specialization in one of the following area: Developing Your Organization, Building HR-Business Partnerships or Understanding the Legal Structures of Human Resources.

To learn more about Human Resource Management & Organizational Development Certificate program including dates, location and registration, visit uwm.edu/sce-hr.

COURSES

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<th>COURSE</th>
<th>CRN</th>
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<tr>
<td>Building a Strong Foundation through Employee On-Boarding</td>
<td>5040-10267</td>
<td>Dec 12</td>
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<td>Business Coach Approach</td>
<td>5050-10185</td>
<td>Oct 24-25</td>
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<td>NEW Conducting Efficient and Effective HR Investigations</td>
<td>5040-10380</td>
<td>Dec 7</td>
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<td>Developing a Strategic Communication Plan</td>
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<td>Effective Interpersonal Communication Skills</td>
<td>5050-10205</td>
<td>Nov 30-Dec 1</td>
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<td>Effective Speaking and Presentation Skills</td>
<td>5050-10348</td>
<td>Oct 12</td>
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<td>NEW Employee Relations</td>
<td>5040-10406</td>
<td>Nov 6</td>
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<td>Fundamentals of Organizational Development</td>
<td>5040-10375</td>
<td>Oct 11-12</td>
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<td>Managing Change</td>
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<td>Organizational Development Plan and Implementation</td>
<td>5040-9794</td>
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<td>Strategies for Succession Planning</td>
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<td>NEW Strengthsfinder</td>
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<td>NEW Talent Development</td>
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For more information uwm.edu/sce-lr
INSTRUCTORS

STEVEN M. BIERIG is an arbitrator and mediator specializing in national labor and employment disputes, with a background in labor law on the management side. He is appointed to cases on an ad hoc basis, serves as a member of arbitration and mediation panels, is affiliated with national associations, and sits on the roster for the Illinois State, Local and Educational Labor Relations Boards.

JASON C. KIM defends employers in arbitration and litigation matters brought under a variety of employment-related statutes, including the Fair Labor Standards Act, Title VII, the Age Discrimination in Employment Act and the Americans with Disabilities Act. He represents and counsels clients in the full range of traditional labor matters, including litigating unfair labor practice cases before the National Labor Relations Board, and negotiating labor contracts.

THOMAS W. MACKENZIE is a member of the board of directors and a senior shareholder of Lindner & Marsack, S.C. He has served as chief spokesman in contract negotiations, assisted in day-to-day administration and grievance handling, managed a broad spectrum of arbitration cases and supported strategies for outsourcing, work transfer, team building, gain sharing and novel approaches to tough collective bargaining issues.

GARY A. MARSACK is a member of the board of directors, president and a senior shareholder of Lindner & Marsack, S.C. His work involves consulting on collective bargaining, general labor strategies, contract administration issues, plant closings, consolidations, work relocations and subcontracting issues. He represents clients in complex litigations before state and federal agencies and courts.

HARRY J. SECARAS is a shareholder at Ogletree Deakins in Chicago. He counsels and represents employers throughout the country in traditional labor matters, employment law issues, employment-related litigation and administrative matters, before federal and state courts and before federal, state and local administrative agencies. He also advises clients on day-to-day matters such as employment policies, handbooks and manuals.

JONATHAN T. SWAIN is a member of the board of directors and president of Lindner & Marsack, S.C. He focuses his practice on the representation of management in labor and employment law. He consults with clients nationwide on collective bargaining strategies, contract administration and arbitration – routinely serving as the chief spokesperson at the bargaining table.
2017 FALL COURSE SCHEDULE

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REGISTER TODAY! UWM.EDU/SCE-LR

For more information contact Gevon Daynuah at daynuah@uwm.edu or 414-227-3351